

Acquisition Reform Success Story



PACER CRAG

Program Manager (PM): Colonel William Foster
Designated Acquisition Commander: Maj Gen Kenneth Eickmann
Contractor: Rockwell International,
Collins Avionics & Communication Division
Contractor PM: Mr. Bob Gabel

Program Description

PACER CRAG updates the existing KC-135 aircraft Compass and Radar systems while adding new Global Positioning System (GPS) navigation capability.

How Streamlining Made a Difference

The PACER CRAG Request For Proposal (RFP) team used available tools, within the acquisition community, to help refine their program. PACER CRAG embraced acquisition reform by establishing a program to procure commercial off-the-shelf, non-developmental item equipment. They removed multiple Military Standards & Specifications (MIL STDs/SPECs) from the RFP under the acquisition reform streamlining initiative. Additionally, under the Lightning Bolt Initiatives, the RFP Support Office was enlisted to support the PACER CRAG program. Together, the PACER CRAG RFP team and the RFP Support Office reduced government mandated Contract Data Requirements Lists (CDRLs) from 335 to 39, MIL STDs/SPECs from 6 to 0, and transitioned from a Statement of Work (SOW) to a performance oriented Statement of Objectives (SOO). The results of this combined effort included savings of approximately \$90.2M and an award of a complex contract one week earlier than planned.

Measure	FROM	TO
SOW to SOO	60 pages	12 pages
CDRLs	335 items	39 items
MIL STDs/SPECs	6	0
Projected Program Cost Avoidance	\$0	\$90.2M

Bottom Line: PACER CRAG took advantage of existing resources to develop a more refined RFP (doing it **better**), they awarded the contract one week earlier (doing it **faster**), and saved \$90.2M in program cost (doing it **cheaper**).